



15th November 2008

Norman Fry
Executive Officer
Yachting Qld
PO Box 5462 Manly Q 4179

Re: Proposal for the Future Collection of YQ Membership

Dear Norman,

Firstly, many thanks to you and the YQ staff for your help and support over the past months in establishing the Paradise Point Sailing Club (PPSC).

The PPSC is proud to be affiliated with Yachting Qld and fully supports the need for Yachting Qld to act as an administrator of sailing in Qld and represent affiliated clubs like the PPSC at the national level with Yachting Australia.

The PPSC wholly agrees and supports the views expressed by Trevor Martin and the Mooloolaba Yacht Club with respect to Yachting Qld's Membership proposal.

The PPSC was setup as a community based, not for profit organisation. Our aim is to introduce the sport of sailing, at a grass roots level, to as great an audience as possible, at as low a cost as possible. Imposing such an increase in the YQ membership fee will make it even more difficult to attract the members that every sailing club, large or small, requires to stay relevant.

Sailing is traditionally a costly sport, which in itself acts as the main barrier to entry. Applying such high fees on top of club membership fees, coupled with the cost of competing, will only raise the barrier. This will worsen the situation of Sailing Clubs becoming anything but clubs that host sailing.

Any organisation, regardless of charter, must add value to the market it operates in, the joys of a free market economy. Yachting Qld must look at the issues it has outlined in its draft proposal, such as reporting of member numbers by clubs, as a signal that it may not be adding the value it perceives it does to those clubs.

Yachting Qld should seek to quantify the value it brings to all affiliated clubs via direct surveys etc and develop a suit of services more in line with its member clubs needs ie working with YA to simplify the delivery of training programs and accreditation that has been a nightmare for years.

We look forward to the opportunity to further discuss this and the many issues faced by Yachting in Qld.

Kind regards

Frank Karlovecz
Secretary

John Murphy
President

Mark Cooper
Treasurer

Paradise Point Sailing Club Inc.
PO Box 479
Paradise Point QLD 4216
www.ppsc.yachting.org.au
07 5577 4855